

2019 LDC FINANCIAL REPORT BY QUARTERS					2019	2019	within
	1Q 2019	2Q 2019	3Q 2019	4Q 2019	Projectd	EndYr	10%+/-
INCOME (+) Sales/Other							
Checks and cash	7,883	13,801	6,568	7,559	39,873	35,811	
Electronic Deposits	5,136	1,918	4,109	3,553	11,570	14,716	over
AWSC Expense Reimbursmnt	3,000	-	-	-	12,000	3,000	under
AWSC Event Contributions		2,000			2,000	2,000	
Contributions	793	549	206	855	3,593	2,403	under
Misc. Income							
INCOME TOTAL(+)	16,812	18,268	10,883	11,967	67,036	57,930	under
STOCKING TOTAL (-)	7,480	9,048	7,048	7,056	34,550	30,632	under
GROSS PROFIT (I-S)	9,332	9,220	3,835	4,911	32,486	27,298	under
OFFICE EXPENSES TOTAL	8,993	6,962	6,208	5,472	29,788	27,635	under
TOTAL EXPENSES (S+OET)	16,473	16,010	13,256		64,338	58,267	under
NET INCOME (GP-OET)	339	2,258	(2,373)	(561)	2,698	(337)	under
ACTUAL ACCT BALANCE						14,048	
INVENTORY	10090	10462	9601	11,854			
EXPENSES							
STOCKING (-)							
Cost of CAL (WSO)	7,480	8,898	6,923	6,905	33,974	30,206	under
Printing costs/Schds	-	150	125	151	576	426	under
OFFICE/ADMIN							
Shipping	433	332	430	234	1,331	1,429	over
Phone/Internet	264	264	266	277	1,056	1,071	
Office Supplies	859	439	82	-	1,400	1,380	
Rent	3,000	1,200	1,800	1,800	7,200	7,800	n/a
CCD Fee	173	52	134	103	451	462	
Insurance	-	-	-	823	824	823	
PERSONNEL (-)							
Payroll	2,956	3,016	2,415	1,636	12,918	10,023	under
Taxes	907	970	742	233	2,890	2,852	
ADP Fees	401	291	339	366	1,299	1,397	
Workers Comp		398			418	398	